

The logo for SkillCloud Consulting Group (SCG) features the letters 'SCG' in a large, bold, black serif font. To the left of the letters is a solid teal square. Below the 'SCG' text, the words 'SKILLCLOUD', 'CONSULTING', and 'GROUP' are stacked in a smaller, black, all-caps sans-serif font.

SKILLCLOUD
CONSULTING
GROUP

A photograph of two people in an office setting. On the left, a woman with dark hair and glasses, wearing a white turtleneck and a white jacket, is smiling and holding a silver laptop. On the right, a man with a beard and glasses, wearing a green button-down shirt over a light-colored t-shirt, is also smiling. The background is a bright, modern office with blurred figures and windows. A faint geometric pattern of overlapping cubes is visible over the image.

Administrative Service Organization (ASO)

To deliver sustainable growth

Get to know ASO's

Entrepreneurs create their businesses for a number of reasons: to realize a vision, build and inspire a team, do something meaningful.

But running a business also means paying employees, negotiating the best benefits for your team, and keeping up with government regulations. All essential to success, but also difficult to navigate and time consuming.

That's where SCG's ASO comes in.

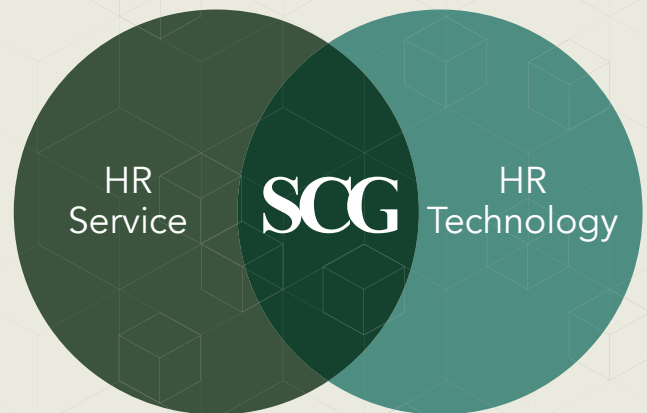


We help build companies

SCG combines leading HR technology supported by dedicated HR professionals into one comprehensive Administrative Service Organization (ASO) to deliver sustainable growth.

Our ASO is an extension of your business and engages with your management team to address complex employee-related matters such as:

- payroll processing
- compliance
- performance management
- recruiting
- benefits administration
- employee development & engagement



SCG's ASO Traditional Employment Model

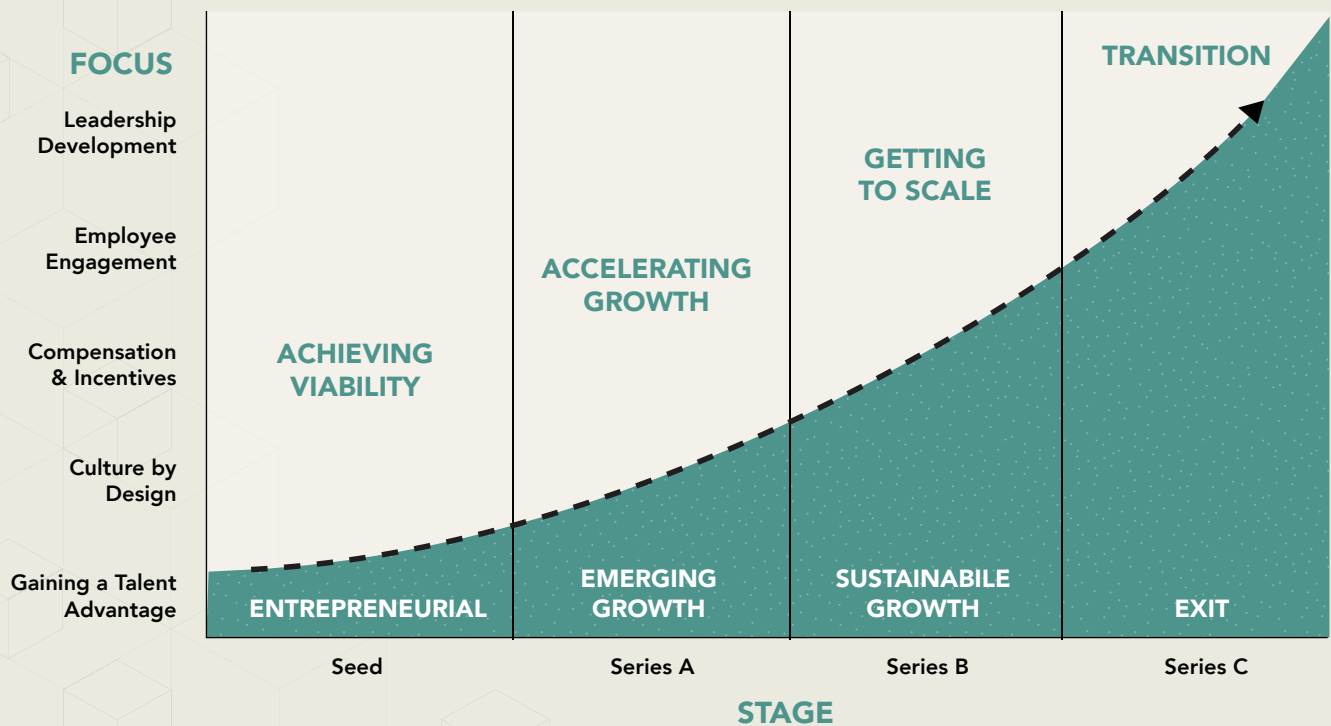


Building your HR solutions...

Other HR providers claim they know small businesses. What sets SCG apart is that for the past 10 years, we've been helping early-stage, VCbacked companies scale their operations. Our customized ASO solution is fully transferable to you when you are ready to build your own HR team. No need to start over, from your seed round to Series C, we've got you covered.



... from Seed to Series C



Avoid the PEO penalty..

You successfully raised your venture capital investment because you have a company that is poised for rapid growth. While a PEO might seem like a good outsourced HR option to allow you to focus on your business, you will pay the “PEO penalty” once your growth plans are realized and it is time for you to bring HR in house and leave the PEO.

In a PEO, your employees work for the PEO and you run on THEIR HCM technology. When it is time to leave the PEO, you are left to start over building your own HCM technology, hiring and onboarding your employees, establishing your payroll tax ID’s, etc. That’s the “PEO Penalty” for your success. Not so with SCG’s ASO. We provide all the outsourced HR benefits of a PEO, but we build and run it on technology and processes that can be transferred to you once you are ready to leave our ASO and bring HR in house.



PEO Co-employment	VS	SCG’s ASO Traditional Employment
Employees “leased” from PEO to client		Employees remain employed by client
Wages reported under PRO FEIN and local payroll tax ID’s (not transferable upon termination)		Wages reported under client FEIN and local payroll tax ID’s
Employee benefits limited to PEO providers		Employee benefits customizable to client
Fees can be included as a percentage of wages		All fees disclosed per employee per month based on client needs
Duplication of payroll taxes upon termination		No payroll tax duplications
Annual benefits renewal with no flexibility		Maintain current benefit providers or have option to select the best options
HCM technology not transferable upon termination		HCM technology package transferable

Ready to make your people your most valuable asset?

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“What I loved about working with Skillcloud was that they took the time to understand our product, team dynamic, and culture to know exactly what we were looking for in our open positions. They delivered great talent that was also a great fit for our company.”

“Our company approached Skillcloud during an HR Manager transition. A knowledgeable and professional Consultant was assigned to work with us. She played a huge role in many HR projects, including interviewing new prospects for the open position. We will definitely work with them again in the future.”

“When it comes to HCM system implementation, the Skillcloud team is #1! Their knowledge, dedication and composure was instrumental in our successful transition. We couldn't have completed our HCM system transition without them.”